



Bobb
BIEHL
Speaking Topics

Personal Development

Focusing Your Life

- “Fog Cutting Arrow”**
*Clarifying Any Topic Quickly ...
Avoiding the Frustration of Mental Fog*
- “The NorthStar”**
*Keeping a Clear Sense of Life Direction...
Avoiding The “Lost At Sea” Feeling*
- “The I Want Grid”**
*Defining Your Life Priorities...
Avoiding The Regrets For What You Didn’t Become/Do*
- “The Boulders Sheet” (Personal)**
*Know Exactly Where You Are Going...
Avoiding the “Day to Day” Drift*

Asking “Fog-Cutting” Questions

- “The Problem Solving Process”**
*Solving Problems Faster...
Avoiding that Frustrating “Blocked” Feeling*
- “The Decision Making Process”**
*Seeing Clearly-Deciding Quickly...
Avoiding the Exhausting Stress of Indecision*
- “The Dream Sparking Questions”**
*Getting Your Thinking “Outside of the Box”...
Avoiding “Same ol’ Same ol’” Results*

Balancing Competing Priorities

- “The Annual Balance Calendar”**
*Balancing Your Life...
Avoiding the Feeling of the Day to Day Busyness Drift*
- “The Emotional Balance Model”**
*Keeping a Realistic/Positive Focus...
Avoiding an “Emotional Rollercoaster” Lifestyle*
- “The Mentoring Lists”**
*Finding a Mentor and Being One...
Avoiding the Dangerous “Mountain of Life” Alone*

Communicating With Confidence

- “The You Focus Model”**
*Mastering “You Focus”...
Avoiding “Egocentric” Communication*
- “The Speaking Confidence Checklist”**
*Speaking With Relaxed Confidence...
Avoiding The “Sweaty Palms Shakes”*
- “The Social Confidence Card”**
*Enjoying Social Situations...
Avoiding “Social Panic Attacks”*

Organizational Development

Planning Your Organization’s Future

- “The “Team Focus Arrow” (50,000 Foot Level)**
*Focusing Top Leadership’s Thinking...
Avoiding Team Confusion*
- “The Masterplanning Arrow” (20,000 Foot Level)**
*Getting Your Team on the “Same Sheet of Music”...
Reducing Team Mis-Communication*
- “The Boulders Sheet” (Organizational Level)**
*Keeping Your Team Focused on Boulders...
Avoiding Team Drift and Stagnation*

Building A “Championship” Team

- “The Organizational Chart Model”**
*Organizing A “Championship” Team...
Avoiding/Reducing Team Conflict*
- “The Leadership Star”**
*Upgrading Your Current Team...
Avoiding “Bureaucratic” Thinking*
- “The Hiring Process”**
*Getting Round Pegs In Round Holes...
Avoiding a “One Size Fits All” Approach*

Generating Consistent Cash Flow

- “The Marketing Process”**
*Generating Profit...
Avoiding a “Warehouse Full of Unsold Inventory”*
- “The Selling Success Model”**
*Focusing On Your Customer’s Success...
Avoiding Worry About Your Own!*
- “The Fund-Raising Process”**
*Getting Others Excited About Your Dreams...
Avoiding the Discomfort of Asking For Help*

Managing Resources Wisely

- “The Seasonal Cash Flow Projections Model”**
*Anticipating the Future...
Avoiding Seasonal Cash Flow Crunches*
- “The Process-Charting Process”**
*Save Time, Energy, Money...
Avoid Waste!*
- “The ‘Vital Signs’ & ‘Standards’ of Healthy Growth”**
*Projecting Your Team’s 10-Year Future...
Avoiding Dangerous Trends (Blind Spots)*